

Triggers & Responses for Handy Man



Sales Team Leader Name: _____ Month Year: _____

Triggers to listen for to help find me business.

1. Trigger I have a couple of things in my home I need repaired before I can list it for sale.

Response Call _____ he can take care of most issues you might have or need to be fixed prior to listing your house for sale, for an affordable rate.

2. Trigger I would like to make some changes to my home.

Response Call _____ he can help you figure out what sort of changes you want made to your house at an affordable rate.

3. Trigger I fell through the ceiling in my garage

Response Call _____ he can repair drywall accident such as falling through the attic floor

4. Trigger My home failed the insurance inspection for my new insurance company

Response Call _____ he is familiar with insurance companies requirements to ensure your house passes a follow up inspection and your insurance coverage is not delayed or lapses.

5. Trigger _____

Response _____

6. Trigger _____

Response _____

7. Trigger _____

Response _____
